

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended June 30, 2003

Commission File Number 1-15345

GALAXY NUTRITIONAL FOODS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

25-1391475

(I.R.S. Employer
Identification No.)

2441 Viscount Row

Orlando, Florida

(Address of principal executive offices)

32809

(Zip Code)

(407) 855-5500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES **X** NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES NO **X**

On August 14, 2003, there were 15,153,932 shares of Common Stock, \$.01 par value per share, outstanding.

GALAXY NUTRITIONAL FOODS, INC.

Index to Form 10-Q For Quarter Ended June 30, 2003

PAGE NO.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Balance Sheets	4
Statements of Operations	5
Statement of Stockholders' Equity	6
Statements of Cash Flows	7
Notes to Financial Statements	8

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation	16
---	----

Item 3. Quantitative and Qualitative Disclosures About Market Risk	22
---	----

Item 4. Controls and Procedures	22
--	----

PART II. OTHER INFORMATION

Item 1. Legal Proceedings	24
----------------------------------	----

Item 2. Changes in Securities and Use of Proceeds	24
--	----

Item 3. Defaults upon Senior Securities	25
--	----

Item 6. Exhibits and Reports on Form 8-K	26
---	----

SIGNATURES	31
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PART I. FINANCIAL INFORMATION
GALAXY NUTRITIONAL FOODS, INC.
Balance Sheets

	Notes	JUNE 30, 2003 (UNAUDITED)	MARCH 31, 2003
ASSETS			
CURRENT ASSETS:			
Cash		\$ --	\$ 1,598
Trade receivables, net		4,220,674	5,109,247
Inventories		5,161,497	5,294,500
Prepaid expenses and other		613,001	553,396
Total current assets		9,995,172	10,958,741
PROPERTY AND EQUIPMENT, NET		21,701,667	22,168,404
OTHER ASSETS		454,343	274,918
TOTAL		\$ 32,151,182	\$ 33,402,063
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Book overdrafts		\$ 193,880	\$ 1,151,276
Line of credit	2	4,690,218	4,939,894
Accounts payable		1,844,186	2,622,996
Accrued liabilities		1,616,483	1,891,773
Current portion of term notes payable	2	1,285,610	1,497,760
Current portion of subordinated note payable	2	--	2,000,000
Current portion of obligations under capital leases		334,201	363,152
Total current liabilities		9,964,578	14,466,851
TERM NOTES PAYABLE, less current portion	2	9,561,742	7,786,985
SUBORDINATED NOTE PAYABLE	2	--	2,000,000
OBLIGATIONS UNDER CAPITAL LEASES, less current portion		318,227	383,210
Total liabilities		19,844,547	24,637,046
COMMITMENTS AND CONTINGENCIES	3	--	--
REDEEMABLE CONVERTIBLE PREFERRED STOCK	4	3,114,652	2,324,671
STOCKHOLDERS' EQUITY:	4		
Common stock		151,529	127,617
Additional paid-in capital		64,498,561	59,800,732
Accumulated deficit		(42,565,446)	(40,595,342)
		22,084,644	19,333,007
Less: Notes receivable arising from the exercise of stock options and sale of common stock	5,8	(12,772,200)	(12,772,200)
Treasury stock, 26,843 shares, at cost		(120,461)	(120,461)
Total stockholders' equity		9,191,983	6,440,346
TOTAL		\$ 32,151,182	\$ 33,402,063

See accompanying notes to financial statements.

GALAXY NUTRITIONAL FOODS, INC.
Statements of Operations
(UNAUDITED)

Three Months Ended June 30,	<u>Notes</u>	<u>2003</u>	<u>2002</u>
NET SALES		\$ 8,695,781	\$ 9,977,704
COST OF GOODS SOLD		<u>6,051,116</u>	<u>7,236,504</u>
Gross margin		<u>2,644,665</u>	<u>2,741,200</u>
OPERATING EXPENSES:			
Selling		1,313,873	989,637
Delivery		451,817	571,562
Non-cash compensation related to options and warrants	1,5	1,307,131	(1,637,261)
General and administrative		983,479	841,506
Research and development		<u>63,084</u>	<u>57,774</u>
Total operating expenses		<u>4,119,384</u>	<u>823,218</u>
INCOME (LOSS) FROM OPERATIONS		(1,474,719)	1,917,982
Interest expense		<u>495,385</u>	<u>898,472</u>
NET INCOME (LOSS)		\$ (1,970,104)	\$ 1,019,510
Preferred Stock Dividends	4	54,780	70,000
Preferred Stock Accretion to Redemption Value	4	<u>894,929</u>	<u>339,277</u>
NET INCOME (LOSS) TO COMMON SHAREHOLDERS		\$ <u>(2,919,813)</u>	\$ <u>610,233</u>
BASIC NET INCOME (LOSS) PER COMMON SHARE	6	\$ <u>(0.21)</u>	\$ <u>0.05</u>
DILUTED NET INCOME (LOSS) PER COMMON SHARE	6	\$ <u>(0.21)</u>	\$ <u>0.05</u>

See accompanying notes to financial statements.

GALAXY NUTRITIONAL FOODS, INC.
Statements Of Stockholders' Equity
(UNAUDITED)

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Notes Receivable for Common Stock	Treasury Stock	Total
	Shares	Par Value					
Balance at March 31, 2003	12,761,685	\$ 127,617	\$ 59,800,732	\$ (40,595,342)	\$ (12,772,200)	\$ (120,461)	\$ 6,440,346
Exercise of warrants	200,000	2,000	358,000	--	--	--	360,000
Issuance of common stock	2,138,891	21,389	3,771,731	--	--	--	3,793,120
Conversion of preferred stock	52,302	523	85,686				86,209
Fair value of warrants and employee options issued	--	--	565,800	--	--	--	565,800
Non-cash compensation related to variable securities	--	--	833,642	--	--	--	833,642
Dividends on preferred stock	--	--	(54,780)	--	--	--	(54,780)
Accretion of discount on preferred stock	--	--	(862,250)	--	--	--	(862,250)
Net loss	--	--	--	(1,970,104)	--	--	(1,970,104)
Balance at June 30, 2003	15,152,878	\$ 151,529	\$ 64,498,561	\$ (42,565,446)	\$ (12,772,200)	\$ (120,461)	\$ 9,191,983

See accompanying notes to financial statements.

GALAXY NUTRITIONAL FOODS, INC.
Statements of Cash Flows
(UNAUDITED)

Three Months Ended June 30,	Notes	2003	2002
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net Income (Loss)		\$ (1,970,104)	\$ 1,019,510
Adjustments to reconcile net income (loss) to net cash from (used in) operating activities:			
Depreciation and amortization		558,125	568,770
Amortization of debt discount and financing costs		99,440	439,272
Provision for losses on trade receivables		(91,000)	(179,037)
Non-cash compensation related to options and warrants	1,5	1,307,131	(1,637,261)
(Increase) decrease in:			
Trade receivables		979,573	155,610
Inventories		133,003	793,019
Prepaid expenses and other		(59,605)	(21,636)
Increase (decrease) in:			
Accounts payable		(778,810)	(559,571)
Accrued liabilities		(316,130)	144,863
NET CASH FROM (USED IN) OPERATING ACTIVITIES		<u>(138,377)</u>	<u>723,539</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property and equipment		(91,388)	(126,623)
Increase in other assets		1,807	--
NET CASH FROM (USED IN) INVESTING ACTIVITIES		<u>(89,581)</u>	<u>(126,623)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Book overdrafts		(957,396)	(493,285)
Net payments on lines of credit		(249,676)	(1,021,456)
Repayments on subordinated note payable	2	(4,000,000)	--
Borrowings on term note payable	2	2,000,000	500,000
Repayments on term notes payable		(437,393)	(876,802)
Principal payments on capital lease obligations		(93,934)	(91,715)
Financing costs for long term debt		(188,361)	(83,289)
Proceeds from issuance of common stock, net of offering costs	4	3,793,120	1,467,000
Proceeds from exercise of common stock options		--	4,250
Proceeds from exercise of common stock warrants	2	360,000	--
NET CASH FROM (USED IN) FINANCING ACTIVITIES		<u>226,360</u>	<u>(595,297)</u>
NET INCREASE (DECREASE) IN CASH		(1,598)	1,619
CASH, BEGINNING OF PERIOD		<u>1,598</u>	<u>168</u>
CASH, END OF PERIOD	7	\$ <u><u>--</u></u>	\$ <u><u>1,787</u></u>

See accompanying notes to financial statements.

GALAXY NUTRITIONAL FOODS, INC.
Notes To Financial Statements
(UNAUDITED)

(1) Summary of Significant Accounting Policies

The unaudited financial statements have been prepared by the Company, under the rules and regulations of the Securities and Exchange Commission. The accompanying financial statements contain all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of such financial statements. Certain information and disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been omitted under such rules and regulations although the Company believes that the disclosures are adequate to make the information presented not misleading. The March 31, 2003 balance sheet data was derived from the audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. These unaudited financial statements should be read in conjunction with the financial statements and notes included on Form 10-K for the fiscal year ended March 31, 2003. Interim results of operations for the three-month period ended June 30, 2003 may not necessarily be indicative of the results to be expected for the full year.

Stock Based Compensation

The Company accounts for its stock-based employee compensation plans under the accounting provisions of Accounting Principles Board Opinion No. 25, "*Accounting for Stock Issued to Employees*", and has furnished the pro forma disclosures required under Statement of Financial Accounting Standards ("SFAS") No. 123, "*Accounting for Stock-Based Compensation*", and SFAS No. 148, "*Accounting for Stock-Based Compensation – Transition and Disclosure*".

SFAS No. 123, "*Accounting for Stock Based Compensation*", requires the Company to provide pro forma information regarding net income (loss) and earnings (loss) per share amounts as if compensation cost for the Company's employee and director stock options had been determined in accordance with the fair market value-based method prescribed in SFAS No. 123. The Company estimates the fair value of each stock option at the grant date by using a Black-Scholes option-pricing model. The following assumptions were used for options issued during the periods:

Quarter Ended	June 30, 2003	June 30, 2002
Dividend Yield	None	None
Volatility	41% to 42%	37% to 44%
Risk Free Interest Rate	2.01% to 3.77%	1.71% to 5.03%
Expected Lives in Months	36 to 120	60 to 120

Under the accounting provisions of SFAS No. 123, the Company's net income (loss) and net income (loss) per basic and diluted share would have been reduced to the pro forma amounts indicated below:

Quarter Ended	June 30, 2003	June 30, 2002
Net income (loss) to common shareholders as reported	\$ (2,919,813)	\$ 610,233
Add: Stock-based compensation expense included in reported net income	1,307,131	(1,637,261)
Deduct: Stock-based compensation expense determined under fair value based method for all awards	(1,500,127)	(2,404,346)
Pro forma net income (loss) to common shareholders	<u>\$ (3,112,809)</u>	<u>\$(3,431,374)</u>
Net income (loss) per common share:		
Basic – as reported	<u>\$ (0.21)</u>	<u>\$ 0.05</u>
Basic – pro forma	<u>\$ (0.23)</u>	<u>\$ (0.30)</u>
Diluted – as reported	<u>\$ (0.21)</u>	<u>\$ 0.05</u>
Diluted – pro forma	<u>\$ (0.23)</u>	<u>\$ (0.30)</u>

Net Income (Loss) per Common Share

Net income (loss) per common share is computed by dividing net income or loss by the weighted average shares outstanding. Diluted income (loss) per common share is computed on the basis of weighted average shares outstanding plus potential common shares which would arise from the exercise of stock options, warrants and conversion of the Series A convertible preferred stock.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expense during the reporting period. The Company's significant estimates include the allowance for doubtful accounts receivable, provision for inventory obsolescence, and valuation of deferred taxes, employee options and warrants. Actual results could differ from those estimates.

New Accounting Pronouncements

In December 2002, the FASB issued SFAS No. 148, *"Accounting for Stock Based Compensation—Transition and Disclosure—an Amendment to SFAS 123."* SFAS 148 provides two additional transition methods for entities that adopt the preferable method of accounting for stock based compensation. Further, the statement requires disclosure of comparable information for all companies regardless of whether, when, or how an entity adopts the preferable, fair value based method of accounting. These disclosures are now required for interim periods in addition to the traditional annual disclosure. The amendments to SFAS 123, which provides for additional transition methods, are effective for fiscal years ending after December 15, 2002, although earlier application is permitted. The amendments to the disclosure requirements are required for financial reports containing condensed financial statements for interim periods beginning after December 15, 2002. Effective April 1, 2003, the Company adopted the fair value method of recording compensation expense related to all stock options granted after March 31, 2003, in accordance with SFAS 123 and SFAS 148 (the prospective method, as defined by SFAS 148). Accordingly, the fair value of stock options as determined on the date of grant using the Black-Scholes option-pricing model, will be expensed over the vesting period of the related stock options. The negative impact on diluted earnings per share related to the issuance of employee stock options in fiscal 2004 is estimated to be approximately \$0.01. The actual impact may differ from this estimate as this estimate is based upon a number of factors including, but not limited to, the number of stock options granted and the fair value of the stock options on the date of grant.

In May 2003, the FASB issued SFAS No. 150, *"Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity."* The Statement establishes standards for how an issuer classifies and measures in its statement of financial position certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances) because that financial instrument embodies an obligation of the issuer. Many of such instruments were previously classified as equity. The statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003, except for mandatory redeemable financial instruments of nonpublic entities. The application of the requirements of SFAS 150 did not have any impact on the Company's financial position or result of operations.

Reclassifications

Certain items in the financial statements of the prior period have been reclassified to conform to current period presentation.

Segment Information

The Company does not identify separate operating segments for management reporting purposes. The results of operations are the basis on which management evaluates operations and makes business decisions. The Company's sales are generated primarily within the United States of America.

(2) Line of Credit and Notes Payable

Effective May 30, 2003, the Company obtained from Textron Financial Corporation ("Textron") a revolving credit facility (the "Textron Loan") in the maximum principal amount of \$7,500,000 pursuant to the terms and conditions of a Loan and Security Agreement dated May 27, 2003 (the "Loan Agreement"). The Textron Loan is secured by the Company's inventory, accounts receivable and all other assets. Generally, subject to the maximum principal amount, which can be borrowed under the Textron Loan and certain reserves that must be maintained during the term of the Textron Loan, the amount available under the Textron Loan for borrowing by the Company from time to time is equal to the sum of (i) up to eight-five percent (85%) of the net amount of its eligible accounts receivable plus (ii) up to sixty

percent (60%) of the Company's eligible inventory not to exceed \$3,500,000. Advances under the Textron Loan bear interest at a variable rate, adjusted on the first (1st) day of each month, equal to the prime rate plus one and three-quarter percent (1.75%) per annum (6% at June 30, 2003) calculated on the average cash borrowings for the preceding month. The Textron Loan matures and all amounts are due and payable in full on May 26, 2006. The Textron Loan replaced the Company's asset-based credit facility with FINOVA Capital Corporation on May 30, 2003, which had an outstanding principal balance of \$4,254,667 at the time of replacement. As of June 30, 2003, the outstanding principal balance on the Textron Loan was \$4,690,218.

The Textron Loan described above contains certain financial and operating covenants. In August 2003, the Company notified Textron that it had failed to comply with the fixed charge coverage ratio in June 2003. Pursuant to a certain Waiver Letter dated August 13, 2003, Textron agreed to waive the requirement to meet the fixed charge coverage ratio for each monthly period through September 30, 2003. Additionally, Textron agreed that after August 13, 2003, all of the financial covenants required of the Company under Section 7.6 of the Loan Agreement will be measured and tested on a quarterly rather than monthly basis.

On September 30, 1999, the Company obtained a \$4 million subordinated loan from FINOVA Mezzanine to finance additional working capital and capital improvement needs. This loan was paid in full as of May 30, 2003 by the proceeds from a new loan from SouthTrust Bank as discussed below and from the equity proceeds raised in the private placements in May 2003, as discussed in Note 4. In accordance with a warrant agreement from September 30, 1999, the exercise price on 200,000 warrants still held by FINOVA Mezzanine on May 30, 2003, was reduced from \$3.41 to \$1.80 per share based on the sales price of the Company's common stock in May 2003. FINOVA Mezzanine exercised these warrants to purchase 200,000 shares of the Company's common stock on June 2, 2003. The Company received net proceeds of \$119,000 after a deduction of \$241,000 due to FINOVA Capital Corporation for waiver fees pursuant to a certain Amendment and Limited Waiver to Security Agreement dated June 26, 2002.

Simultaneous with the closing of the Textron Loan in May 2003, SouthTrust Bank extended the Company a new term loan in the principal amount of \$2,000,000. This loan was consolidated with the Company's March 2000 term loan with SouthTrust Bank, which had a then outstanding principal balance of \$8,131,985 for a total term loan amount of \$10,131,985. The revised term loan bears interest at SouthTrust Bank's prime rate of interest plus 1% (5% at June 30, 2003), and is due in increasing principal installments by June 2009. Each month, the Company will pay the accrued interest on the loan plus principal amounts as follows: \$75,000 from July 2003 to June 2004, \$110,000 from July 2004 to June 2005, and \$166,250 from July 2005 until maturity in June 2009. This note is secured by all of the Company's equipment and certain related assets. The proceeds of the new term loan, together with the proceeds from certain sales of the Company's common stock conducted in May 2003 (as discussed in Note 4), were used to repay the Company's \$4,000,000 mezzanine loan from FINOVA Mezzanine. The balance outstanding on the new term loan as of June 30, 2003 was \$10,056,742.

In October 2000, the Company obtained a \$1.5 million bridge loan from SouthTrust Bank, which is guaranteed by Angelo S. Morini, the Company's President, and secured by the pledge of one million shares of the Company's common stock owned by him. Interest on this note is at the prime rate (4% at June 30, 2003). The loan is being paid down by monthly principal payments of \$50,000 plus interest. In May 2003, SouthTrust Bank amended this loan to extend the maturity date from October 2003 to April 2004. Principal payments of \$50,000 are due each month beginning June 1, 2003 until maturity. The balance outstanding on this note as of June 30, 2003 was \$401,000. In consideration of his guarantee and stock pledge in respect to this loan, the Company issued an option to acquire 343,125 shares of common stock to Mr. Morini on December 15, 2000. The option has an exercise price of \$3.88 per share, which is equal to the fair value of the Company's common stock at the date of the grant. Such options shall expire on December 15, 2010.

In connection with the consolidations and extensions of the SouthTrust Bank loans as described above, the Company issued a warrant to purchase 100,000 shares of the Company's common stock to SouthTrust Bank on May 29, 2003. The warrant is exercisable until June 1, 2009 at an exercise price of \$1.97 per share. The fair value of this warrant was estimated at \$101,000, which will be amortized as non-cash compensation over 72 months beginning in May 2003.

In March 2002, Angelo S. Morini, the Company's President, loaned \$330,000 to the Company in order for it to pay down certain notes payable that were coming due. This loan bears interest at the prime rate (4% at June 30, 2003) and is due on or before June 15, 2006.

On August 15, 2002, the Company executed and delivered to Target Container, Inc. a \$347,475 promissory note in satisfaction of its accounts payable obligation to this vendor. This note bears interest at 7% per annum and is due in twelve equal monthly installments of \$30,066. The balance outstanding on this note as of June 30, 2003 was \$59,610.

(3) Commitments and Contingencies

On May 17, 2002, Schreiber Foods, Inc. of Green Bay, Wisconsin, filed a lawsuit against the Company in the federal district court for the Eastern District of Wisconsin ("Wisconsin lawsuit"), being Case No. 02-C-0498, alleging various acts of patent infringement. The Complaint alleges that the Company's machines for wrapping of individual cheese slices, manufactured by Kustner Industries, S.A. of Switzerland, known as models KE and KD, and the Company's machines for producing individually wrapped slices manufactured by Hart Design Mfg., Inc. of Green Bay, Wisconsin, infringe certain claims of U.S. Patents Nos. 5,112,632, 5,440,860, 5,701,724 and 6,085,680. Schreiber Foods is seeking a preliminary and permanent injunction prohibiting the Company from further infringing acts and is also seeking damages in the nature of either lost profits or reasonable royalties. Schreiber Foods has not specified the amount of money damages it plans to seek at the time of trial; however, preliminary discussions between the parties lead the Company to conclude that the amount requested will be at least several million dollars, and will be based roughly on a cents-per-pound of product formula.

The '860 and '724 Patents--and the Kustner machines for producing individually wrapped slices--were the subject of a lawsuit commenced by Schreiber in 1997 against Beatrice Foods and others in the Eastern District of Wisconsin, being Case No. 97-CV-11. Schreiber alleges that the machines that were at issue in that case are similar to the Kustner machines in use by the Company. In the 1997 lawsuit, the matter was tried to a jury, which found the Kustner machines to infringe and awarded Schreiber \$26 million in a verdict of August 25, 1998. On March 30, 2000, however, the judge reversed that verdict, entered a finding of no infringement on the part of Beatrice, and dismissed the case. Schreiber appealed that order to the Court of Appeals for the Federal Circuit, which entered its judgment on appeal on February 27, 2002. The appeals court reversed the action of the trial court, found that substantial evidence supported the jury's finding of infringement, and ordered the jury verdict reinstated. However, the Company understands that a motion to rescind the verdict and judgment is currently pending. Schreiber has also commenced a similar action against Borden, Inc., and others, in March 2002, but no result has yet been reached in that case.

Several years prior to the filing of the lawsuit against the Company, the Company modified its Kustner machines. The two Hart Design machines were modified by the manufacturer from the standard Hart Design configuration and were delivered to the Company as modified. The Company believes that the modifications to the machines take them even further outside the ambit of the Schreiber patents at issue.

As well, the Company has, through legal counsel, advised the Court of the scope it believes should be given to the claims at issue in the lawsuit (as part of the so-called *Markman* briefing process). Schreiber has taken a different view of the claims. The Court conducted a hearing on the issue on August 4, 2003, and the Company received the Court's ruling on August 13, 2003. The Court adopted Schreiber's view on many of the claim terms at issue. The Company, through legal and patent counsel, is still reviewing the ruling.

The Company and Schreiber recently participated in a Court-sponsored mediation of claims that did not result in a settlement agreement. Based upon the failure of that mediation process to resolve the matter, the Company requested the formal opinion of patent counsel with regard to the merits of Schreiber's patent and Schreiber's claims of infringement. Patent counsel has advised that, in his opinion, the patent claim interpretation being asserted by the Company in the *Markman* briefing process is the correct one, and that the Company's machines do not infringe the patent claims if that claim interpretation is adopted by the Court. The Company has requested patent counsel to review his opinion in light of the Court's ruling.

The Company is not in a position at this time to express a view on the likelihood that it will succeed in its position, nor in the amount of damages that might be awarded against it should it be unsuccessful in that regard.

(4) Capital Stock

Preferred and Common Stock Issuances

On April 6, 2001, in accordance with an exemption from registration under Regulation D promulgated under the Securities Act of 1933, as amended, the Company received from BH Capital Investments, L.P. and Excalibur Limited Partnership (the "Series A Preferred Holders") proceeds of approximately \$3,082,000 less costs of \$181,041 for the issuance of 72,646 shares of the Company's Series A convertible preferred stock with a face value of \$3,500,000 and

warrants to purchase shares of the Company's common stock. The shares are subject to certain designations, preferences and rights including the right to convert such shares into shares of common stock at any time. The per share conversion price is now equal the quotient of \$48.18, plus all accrued dividends that are then unpaid for each share of the Series A convertible preferred stock then held by the holder, (\$57.81 at June 30, 2003), divided by the lower of (x) \$1.75 or (y) 95% of the average of the two lowest closing bid prices of the Company's common stock on the American Stock Exchange ("AMEX") out of the fifteen trading days immediately prior to conversion.

In no case, however, shall any Series A Preferred Holder be permitted to convert the Series A convertible preferred stock in an amount that would cause such holder to beneficially own at any given time, in the aggregate, such number of shares of common stock, which would exceed 9.99% of the aggregate outstanding shares of common stock, unless such holder waives such restriction upon not less than 61 days prior notice to the Company. The number of shares issuable upon conversion of the Series A convertible preferred stock will vary depending upon the closing bid prices of the Company's common stock on the AMEX.

The Series A Preferred Holders have the right to require the Company to redeem their shares of preferred stock on April 6, 2005 or upon occurrence of other specified events. The redemption price shall be paid in cash at a price per preferred share equal to the greater of (a) 100% of the preference amount (\$48.18 plus accrued dividends) or (b) an amount equal to the number of shares of common stock that would be then issuable upon conversion of the preferred stock and times the market price on the date of redemption. The market price is based on a five-day average of the closing bid prices for the five trading days prior to the date of redemption.

On December 26, 2002, Excalibur Limited Partnership and BH Capital Investments, L.P. converted 10,378 and 4,884 shares of the Series A convertible preferred stock, respectively, plus accrued dividends, into 424,950 and 199,986 shares of common stock, respectively. The conversion price was \$1.3633 based on 95% of the average of the two lowest closing bid prices on the AMEX for the fifteen trading days immediately prior to conversion. On June 3, 2003, BH Capital Investments, L.P. converted 1,500 shares of the Series A convertible preferred stock into 52,302 shares of common stock. The conversion price was \$1.6483 based on 95% of the average of the two lowest closing bid prices on the AMEX for the fifteen trading days immediately prior to conversion.

The Series A Preferred Holders have the right to receive on any outstanding Series A convertible preferred stock a ten percent stock dividend on the shares, payable one year after the issuance of such preferred stock, and an eight percent stock dividend for the subsequent three years thereafter, payable in either cash or shares of preferred stock. For the three months ended June 30, 2003 and 2002, the Company recorded preferred dividends of \$54,780 and \$70,000, respectively, in connection with the issuance of the preferred stock on April 6, 2001. On April 6, 2001, the Company recorded the initial carrying value of the preferred stock as \$521,848, which included adjustment for the estimated fair value of the initial warrants (\$277,200) and redemption warrants (\$277,200). Each quarter the Company calculates the estimated redemption value based on the formulas stated above and the difference between the initial carrying value and the estimated redemption value is then accreted over the redemption period (48 months beginning April 2001) using the straight line method, which approximates the effective interest method. For the three months ended June 30, 2003 and 2002, the Company recorded \$894,929 and \$339,277, respectively, related to the accretion of the redemption value of preferred stock and the beneficial conversion feature of accrued dividends. As of June 30, 2003, the value of the remaining 55,884 shares of redeemable convertible preferred stock is \$3,114,652.

On November 7, 2002, BH Capital Investments, L.P. and Excalibur Limited Partnership, as holders of a majority of the shares of the Series A convertible preferred stock, exercised their right under the Purchase Agreement to require the Company to solicit the approval of its shareholders for the Company's issuance of all of the shares of common stock potentially issuable upon conversion of the Series A convertible preferred stock in full and the exercise of their warrants. This right arose when the number of shares of common stock they are entitled to receive, assuming conversion of the all of the Series A convertible preferred stock and the exercise of their warrants, exceeded 15% of the Company's then-outstanding shares of common stock. The Company was required to hold a shareholders meeting to solicit such approval on or before February 5, 2003. Pursuant to a letter agreement in January 2003, the holders of the Series A convertible preferred stock agreed to extend the deadline to hold a meeting to March 31, 2003. Subsequently, pursuant to the Stock Purchase Option Agreement described below, the holders of the Series A convertible preferred stock agreed, among other things, to extend the deadline to September 30, 2003.

On April 24, 2003, the Company and the holders of the Series A convertible preferred stock entered into that certain Stock Purchase Option Agreement, whereby the Company was granted the option to purchase all of the shares of the Series A convertible preferred stock owned by such holders at the time the purchase is consummated. The option may

be exercised by the Company or its assigns at any time until the earlier of five days after the date of the Company's next annual shareholders meeting or September 30, 2003. Pursuant to such agreement, the holders of the Series A convertible preferred stock also agreed to extend the deadline to hold a shareholders meeting to September 30, 2003. In exchange for the option and the extension of the annual meeting date, the Company issued to each of BH Capital Investments, L.P. and Excalibur Limited Partnership warrants to purchase 250,000 shares of the Company's common stock. These warrants are exercisable until July 15, 2006 at an exercise price equal to \$2.00 per share, which price was greater than the market value of the Company's common stock on April 24, 2003. The Company agreed to register the shares underlying the warrants by no later than December 31, 2003. The fair value of these warrant was estimated at \$230,000, which was recorded as non-cash compensation expense in the quarter ended June 30, 2003.

On April 10, 2003, the Company entered into a credit arrangement with one of its greater than 5% shareholders pursuant to which the shareholder would purchase raw materials for the Company in an aggregate amount not to exceed \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and payable in full on July 9, 2003. In consideration of the credit arrangement, the Company issued to the shareholder a warrant to purchase 100,000 shares of the Company's common stock at an exercise price of \$1.70. The fair value of this warrant was estimated at \$63,000, which was recorded as non-cash compensation expense in the quarter ended June 30, 2003. All amounts owed under the credit arrangement were repaid in full and such credit arrangement was terminated on June 27, 2003.

Pursuant to the Company's Restated Certificate of Incorporation, the warrant issued to the above shareholder caused the maximum conversion price of the Series A convertible preferred stock to decrease to \$1.75, such that the conversion rate of the Series A convertible preferred stock to common stock is currently equal to the quotient of (i) \$48.18, plus all accrued dividends that are then unpaid for each share of the Series A convertible preferred stock then held by the holder, divided by (ii) the lesser of (x) \$1.75 or (y) 95% of the average of the two lowest closing bid prices of the Company's common stock on AMEX out of the fifteen trading days immediately prior to conversion.

Pursuant to seven Securities Purchase Agreements dated May 21, 2003, the Company issued a total of 2,138,891 shares of its common stock at a price per share equal to \$1.80 for aggregate gross proceeds to the Company of \$3,850,000. Pursuant to a Registration Rights Agreement dated May 21, 2003, the Company has agreed to register the shares of common stock purchased by the investors with the Securities and Exchange Commission no later than November 24, 2003. Sales to related parties under the Securities Purchase Agreements include: 555,556 shares of common stock sold at an aggregate sales price of \$1,000,000 to Frederick DeLuca, a greater than 5% shareholder; 55,556 shares of common stock sold at an aggregate sales price of \$100,000 to David H. Lipka, a Director of the Company; 83,333 and 55,556 shares of common stock sold at an aggregate sales price of \$150,000 and \$100,000, respectively, to Ruggieri of Windermere Family Limited Partnership and Ruggieri Financial Pension Plan, respectively, each an affiliate of John Ruggieri, the Company's Vice President of Manufacturing; 1,111,112 shares of common stock sold at an aggregate sales price of \$2,000,000 to Fromageries Bel S.A., a leading branded cheese company in Europe which signed a Master Distribution and Licensing Agreement effective May 22, 2003 with the Company. Sales to non-related parties under the Securities Purchase Agreements include: 138,889 shares of common stock sold at an aggregate sales price of \$250,000 Apollo Capital Management Group; and 138,889 shares of common stock sold at an aggregate sales price of \$250,000 Apollo MicroCap Partners, L.P.

The Company used \$2,000,000 of the proceeds generated from these May 2003 private placements to pay down the balance of the Company's mezzanine loan from FINOVA Mezzanine Capital, Inc. The Company then applied the additional proceeds from the new loan from SouthTrust Bank, as discussed above, to pay the remaining \$2,000,000 on the FINOVA Mezzanine loan. The Company utilized the remainder of the private placement proceeds for working capital and general corporate purposes.

(5) Non-Cash Compensation Related to Options and Warrants

Notes Receivable for Common Stock

The Financial Accounting Standards Board issued Interpretation No. 44 ("FIN 44"), which clarifies the application of APB Opinion 25 relating to the accounting consequences of various modifications to fixed stock options. FIN 44 covers specific events that occurred after December 15, 1998 and was effective as of July 2, 2000. FIN 44 clarified that when an option is repriced, it is treated as a variable option and is marked to market each quarter. Accordingly, any increase in the market price of the Company's common stock over the exercise price of the options that was not previously recorded is recorded as compensation expense at each reporting period. If there is a decrease in the market price of the Company's common stock compared to the prior reporting period, the reduction is recorded as compensation income. Compensation income is limited to the original base exercise price (the "Floor") of the options.

In accordance with FIN 44, the underlying shares related to the \$12,772,200 note receivable from Angelo S. Morini, as disclosed in Note 8, are treated as variable due to the nature of the note being non-interest bearing and non-recourse. There was no non-cash compensation expense or income related to these shares recorded in the three months ended June 30, 2003 as the price of the Company's common stock at the beginning and end of the period was below the Floor. The Company recorded non-cash compensation income of \$1,690,286 for the three months ended June 30, 2002 based on the decrease in the market price of the Company's common stock from \$5.43 at March 31, 2002 to \$4.85 at June 30, 2002.

Option and Warrant Repricing

On October 11, 2002, the Company repriced all outstanding options granted to employees prior to October 11, 2002 (4,284,108 shares at former prices ranging from \$2.84 to \$10.28) to the market price of \$2.05 per share. In addition, the Company repriced the outstanding warrants held by current consultants as of October 11, 2002 (291,429 shares at former prices ranging from \$3.31 to \$5.50) to the market price of \$2.05 per share. This stock option repricing resulted in variable accounting treatment for these stock options beginning with the quarter ended December 31, 2002 and such variable accounting treatment will continue until the related options have been cancelled, expired or exercised. On December 4, 2002, as a result of discussions and negotiations with certain major shareholders, the Company's President agreed to reverse the repricing of his 3,692,035 options for the purpose of improving shareholder value and lessening potential financial statement expense. Although the exercise prices of the options were reversed back to their original amounts, the Company is still required to account for any outstanding options related to these reversed-repriced options and all new options issued to the Company's President prior to June 4, 2003 in accordance with variable accounting standards each quarter.

The Company recorded \$833,642 as non-cash compensation expense related to these variable options and warrants in the three months ended June 30, 2003. The remaining outstanding variable options and warrants as of June 30, 2003 were 3,890,860.

Option and Warrant Issuances

The Company recorded \$485,806 and \$50,700 as non-cash compensation expense related to employee options and warrants that it issued during the three months ended June 30, 2003 and 2002, respectively. Additionally, it recorded non-cash compensation income of \$12,317 and non-cash compensation expense of \$2,325 related to the amortization of the fair value of warrants it issued in periods prior to June 30, 2003 and 2002, respectively.

(6) Earnings Per Share

The following is a reconciliation of basic net earnings (loss) per share to diluted net earnings (loss) per share:

Three months ended June 30,	2003	2002
Net income (loss) per common share	\$ (2,919,813)	\$ 610,233
Basic net income (loss) per common share	\$ (0.21)	\$ 0.05
Average shares outstanding – basic	13,590,879	11,548,929
“In-the-money” shares under stock option agreements	--	2,570,504
“In-the-money” shares under stock warrant agreements	--	460,429
Less: Shares assumed repurchased under treasury stock method	--	(2,246,511)
Average shares outstanding – diluted	13,590,879	12,333,351
Diluted income (loss) per common share	\$ (0.21)	\$ 0.05

Potential conversion of Series A convertible preferred stock for 1,815,502 shares, options for 4,651,521 shares and warrants for 1,242,856 shares have not been included in the computation of diluted net income (loss) per common share for the three months ended June 30, 2003, as their effect would be antidilutive. Potential conversion of Series A convertible preferred stock for 943,648 shares, options for 1,401,296 shares and warrants for 195,141 shares have not been included in the computation of diluted net income (loss) per common share for the three months ended June 30, 2002, as their effect would be antidilutive.

(7) Supplemental Cash Flow Information

For purposes of the statement of cash flows, all highly liquid investments with a maturity date of three months or less are considered to be cash equivalents.

Three months ended June 30,	2003	2002
Non-cash financing and investing activities:		
Fair value of options and warrants issued	\$ 565,800	\$ 50,700
Accrued preferred stock dividends	54,780	70,000
Beneficial conversion feature related to preferred stock dividends	25,105	12,971
Accretion of discount on preferred stock	869,824	326,306
Cash paid for:		
Interest	530,198	451,766
Income taxes	--	24,000

(8) Related Party Transactions

In June 1999, in connection with an amended and restated employment agreement for Angelo S. Morini, the Company consolidated two full recourse notes receivable (\$1,200,000 from November 1994 and \$11,572,200 from October 1995) related to the exercise of 2,914,286 shares of the Company's common stock into a single note receivable in the amount of \$12,772,200 that is due on June 15, 2006. This new consolidated note is non-interest bearing and non-recourse and is secured by the 2,914,286 shares of common stock. Per the June 1999 employment contract, this loan may be forgiven upon the occurrence of any of the following events: 1) Mr. Morini is terminated without cause; 2) there is a material breach in the terms of Mr. Morini's employment agreement; or 3) there is a change in control of the Company for which Mr. Morini did not vote "FOR" in his capacity as a director or a shareholder. In October 2000, the Company obtained a \$1.5 million bridge loan from SouthTrust Bank, which is guaranteed by Mr. Angelo S. Morini, the Company's President, and secured by one million of his above mentioned 2,914,286 shares of the Company's common stock. These one million shares are expected to be released to the Company upon full payment of the bridge loan.

In March 2002, Angelo S. Morini, the Company's President, loaned \$330,000 to the Company in order for it to pay down certain notes payable that were coming due. This loan bears interest at prime (4% at June 30, 2002) and is due on or before June 15, 2006.

Included in the Balance Sheet as prepaid and other at June 30, 2003 and 2002 is \$140,288 and \$259,761 in advances to the Company's President.

Beginning January 13, 2003, the Company entered into a vendor arrangement with one of its employees pursuant to which the employee would purchase raw materials for the Company approximating \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and paid in full by May 31, 2003.

On April 10, 2003, the Company entered into a credit arrangement with one of its greater than 5% shareholders pursuant to which the shareholder would purchase raw materials for the Company in an aggregate amount not to exceed \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and payable in full on July 9, 2003. In consideration of the credit arrangement, the Company issued to the shareholder a warrant to purchase 100,000 shares of the Company's common stock at an exercise price of \$1.70. The fair value of this warrant was estimated at \$63,000, which was recorded as non-cash compensation expense in the quarter ended June 30, 2003. All amounts owed under the credit arrangement were repaid in full and such credit arrangement was terminated on June 27, 2003.

On May 22, 2003, the Company entered into a Master Distribution and Licensing Agreement (the "Agreement") with Fromageries Bel S.A. ("Bel"), a leading branded cheese company in Europe. The Agreement became effective upon the closing of the Textron Financial Corporation asset based loan, the new \$2 million loan from SouthTrust Bank and the private placements described above. Under the Agreement, the Company has granted Bel exclusive distribution

rights for the Company's products (the "Products") in a territory comprised of the European Union States and to more than 21 other European countries and territories (the "Territory"). The Company has also granted Bel the exclusive option during the term of the Agreement to elect to manufacture the Products designated by Bel for distribution in the Territory. The term of the Agreement is ten years, provided that either of the parties may elect to terminate the Agreement by delivery of notice to the other between March 24, 2007 and May 22, 2007, which termination shall be effective as of first anniversary of the date of the notice of termination. Alternatively, the parties may mutually agree to continue operating under the Agreement, to convert the Agreement to a manufacturing and license agreement, or to terminate the Agreement.

GALAXY NUTRITIONAL FOODS, INC.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

The following discussion and analysis should be read in conjunction with the Financial Statements and Notes thereto appearing elsewhere in this report. The following discussion contains certain forward-looking statements, within the meaning of the “safe-harbor” provisions of the Private Securities Reform Act of 1995, the attainment of which involves various risks and uncertainties. These forward-looking statements are based on the Company’s current expectations, estimates and projections about the Company’s industry, management’s beliefs and certain assumptions made by us. Forward-looking statements may be identified by the use of forward-looking terminology such as “may”, “will”, “expect”, “believe”, “estimate”, “anticipate”, “continue”, or similar terms, variations of these terms or the negative of those terms. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Therefore, the Company’s actual results may differ materially from those described in these forward-looking statements due to among other factors, competition in the Company’s product markets, dependence on suppliers, the Company’s manufacturing experience, and production delays or inefficiencies. The Company undertakes no obligation to update publicly any forward-looking statements for any reason, even if new information becomes available or other events occur in the future.

Galaxy Nutritional Foods, Inc. (the “Company”) is principally engaged in developing, manufacturing and marketing a variety of healthy cheese and dairy related products, as well as other cheese alternatives, and is a leading producer of soy-based alternative dairy products. These healthy cheese and dairy related products include low or no fat, low or no cholesterol and lactose-free varieties. These products are sold throughout the United States and internationally to customers in the retail and food service markets. The Company’s headquarters and manufacturing facilities are located in Orlando, Florida.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expense during the reporting period. The Company’s significant estimates include the allowance for doubtful accounts receivable, provision for inventory obsolescence, and valuation of deferred taxes, employee options and warrants. Actual results could differ from those estimates.

The Company records revenue upon shipment of products to its customers and there is reasonable assurance of collection on the sale. It provides credit terms to customers usually based on net 30 days. The Company performs ongoing credit evaluations of its accounts receivable and makes reserves for anticipated future credits that will be issued to its customers for promotions, discounts, spoils, etc., based on historical experience. In addition, the Company evaluates the accounts for potential uncollectible amounts. The reserve for accounts receivable is then adjusted to reflect these estimates. At June 30, 2003 and March 31, 2003, the Company had reserved \$396,000 and \$487,000, respectively, for known and anticipated future promotional credits and doubtful accounts. The Company utilizes a detailed customer invoice promotion settlement process to methodically predict, track, manage, and resolve invoicing issues. Actual bad debt expense during the three months ended June 30, 2003 was approximately \$7,000. There was no bad debt expense recorded during the three months ended June 30, 2002.

Inventories are valued at the lower of cost (weighted average, which approximates FIFO) or market. The Company reviews its inventory valuation each month and writes down the inventory for potential obsolete and damaged inventory. In addition, the inventory value is reduced to market value when the known sales price is less than the cost of the inventory.

Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

Statement of Financial Accounting Standards No. 123 (“SFAS 123”), “*Accounting for Stock Based Compensation*”, requires the Company to provide pro-forma information regarding net income (loss) and earnings (loss) per share amounts as if compensation cost for the Company’s employee and director stock options had been determined in accordance with the fair market value-based method prescribed in SFAS No. 123. The Company estimates the fair value of each stock

option at the grant date by using a Black-Scholes option-pricing model. The following assumptions were used for options issued during the periods:

Quarter Ended	June 30, 2003	June 30, 2002
Dividend Yield	None	None
Volatility	41% to 42%	37% to 44%
Risk Free Interest Rate	2.01% to 3.77%	1.71% to 5.03%
Expected Lives in Months	36 to 120	60 to 120

RESULTS OF OPERATIONS

Three Months Ended June 30, 2003 (“first quarter fiscal 2004”) Compared to Three Months Ended June 30, 2002 (“first quarter fiscal 2003”)

Net Sales were \$8,695,781 in first quarter fiscal 2004 compared to net sales of \$9,977,704 in first quarter fiscal 2003, a decrease of \$1,281,923 or 13%. This decrease is primarily due to a reduction in retail grocery sales from the prior year mainly as a result of management’s decision to turn away lower margin private label and sandwich slice business in order to reallocate the Company’s limited cash resources for production of higher margin “branded” items. Another factor in the sales decrease was the reduction in the number of core items produced in order to eliminate lower volume and lower margin items. While the effect of these decisions caused top line sales to diminish initially, this approach enabled the Company’s gross margin to increase from 27% in first quarter fiscal 2003 to 30% in first quarter fiscal 2004. Additionally, the reduction in the number of items produced by the Company will enable it to rebuild its top-line sales by focusing on a smaller base of core items which generate higher production volumes and margins.

Cost of Goods Sold were \$6,051,116 representing 70% of net sales for first quarter fiscal 2004, compared with \$7,236,504 or 73% of net sales for first quarter fiscal 2003. The three percent improvement primarily resulted from a price decrease in raw material costs. The Company expects that it will continue to control costs throughout fiscal 2004 by virtue of its increased efficiencies in production and purchasing along with tight controls on product mix and individual item margins.

Selling expenses were \$1,313,873 in first quarter fiscal 2004 compared to \$989,637 in first quarter fiscal 2003, an increase of \$324,236 or 33%. In first quarter fiscal 2004, the Company recorded increases of approximately \$338,000 in promotional costs and \$115,000 in advertising costs. These costs were limited in the prior year due to the prior financial constraints of the Company. The Company noted a decrease of approximately \$110,000 in brokerage costs corresponding with the decrease in sales and additional decreases in personnel expenses in first quarter fiscal 2004 compared to first quarter fiscal 2003. The Company expects that fiscal 2004 selling expenses will increase compared to fiscal 2003 expenses based on the Company’s current plan for expanding distribution of strategic products, and advertising and promotional allowances that are focused towards specific regions and customers.

Delivery expenses were \$451,817 in first quarter fiscal 2004 compared to \$571,562 in first quarter fiscal 2003, a decrease of \$119,745 or 21%. Delivery expenses approximate 5% of net sales each period. The decrease in delivery costs is in direct proportion to the decrease in net sales.

Non-cash compensation related to options and warrants was an expense of \$1,307,131 in first quarter fiscal 2004 compared to an income of \$1,637,261 for first quarter fiscal 2003. The Company values the non-cash compensation related to its securities on three primary items:

a. Notes Receivable for Common Stock

The Financial Accounting Standards Board issued Interpretation No. 44 (“FIN 44”), which clarifies the application of APB Opinion 25 relating to the accounting consequences of various modifications to fixed stock options. FIN 44 covers specific events that occurred after December 15, 1998 and was effective as of July 2, 2000. FIN 44 clarified that when an option is repriced, it is treated as a variable option and is marked to market each quarter. Accordingly, any increase in the market price of the Company’s common stock over the exercise price of the options that was not previously recorded is recorded as compensation expense at each reporting period. If there is a decrease in the market price of the Company’s common stock compared to the prior reporting period, the reduction is recorded as compensation income. Compensation income is limited to the original base exercise price (the “Floor”) of the options. In accordance with FIN 44, the underlying shares related to the \$12,772,200 note receivable from Angelo S. Morini are treated as variable due to the nature of the note being non-interest bearing and non-recourse. There was no non-

cash compensation expense or income related to these shares recorded in first quarter fiscal 2004 as the price of the Company's common stock at the beginning and end of the period was below the Floor. The Company recorded non-cash compensation income of \$1,690,286 in first quarter fiscal 2003 based on the decrease in the market price of the Company's common stock from \$5.43 at March 31, 2002 to \$4.85 at June 30, 2002. Due to the volatility of the market price of its common stock, the Company is incapable of predicting whether this expense will increase or decrease in the future. A \$0.01 increase or decrease in the Company's common stock price results in an expense or income, respectively, of approximately \$29,000.

b. Option and Warrant Repricing

On October 11, 2002, the Company repriced all outstanding options granted to employees prior to October 11, 2002 (4,284,108 shares at former prices ranging from \$2.84 to \$10.28) to the market price of \$2.05 per share. In addition, the Company repriced the outstanding warrants held by current consultants prior to October 11, 2002 (291,429 shares at former prices ranging from \$3.31 to \$5.50) to the market price of \$2.05 per share. This stock option repricing resulted in variable accounting treatment for these stock options beginning with the quarter ended December 31, 2002 and such variable accounting treatment will continue until the related options have been cancelled, expired or exercised. On December 4, 2002, as a result of discussions and negotiations with certain major shareholders, the Company's President agreed to reverse the repricing of his 3,692,035 options for the purpose of improving shareholder value and lessening potential financial statement expense. Although the exercise prices of the options were reversed back to their original amounts, the Company is still required to account for any outstanding options related to these reversed-repriced options and all new options issued to the Company's President prior to June 4, 2003 in accordance with variable accounting standards each quarter.

The Company recorded \$833,642 as non-cash compensation expense related to these variable options and warrants in first quarter fiscal 2004. Variable accounting treatment will result in unpredictable stock-based compensation expense or income depending on fluctuations in quoted prices for the Company's common stock. Assuming no further options or warrants are exercised or cancelled and all are vested, a \$0.01 increase or decrease in the Company's stock price results in a non-cash compensation expense or income, respectively, of approximately \$39,000.

c. Option and Warrant Issuances

The Company recorded \$485,806 and \$50,700 as non-cash compensation expense related to employee options and warrants that it issued during its first quarter fiscal 2004 and its first quarter fiscal 2003, respectively. Additionally, it recorded non-cash compensation income of \$12,317 and non-cash compensation expense of \$2,325 related to the amortization of the fair value of warrants it issued in periods prior to first quarter fiscal 2004 and first quarter fiscal 2003, respectively.

General and administrative expenses were \$983,479 in first quarter fiscal 2004 compared to \$841,506 in first quarter fiscal 2003, a \$141,973 or 17% increase due primarily to an increase in personnel, legal, insurance and director expenses. The increase in personnel costs in first quarter fiscal 2004 compared to first quarter fiscal 2003 related to the addition of several new employees, a change in classification of wages from selling to general and administrative expense due to a change in the job functions of Mr. Christopher J. New when he became Chief Executive Officer, and an increase in wages paid to existing administrative personnel.

Research and development expenses were \$63,084 in first quarter fiscal 2004 compared to \$57,774 in first quarter fiscal 2003, a \$5,310 or 9% increase. This increase is primarily the result of an increase in the allocation of general overhead costs to this department.

Interest expense was \$495,385 in first quarter fiscal 2004 compared to \$898,472 in first quarter fiscal 2003, a \$403,087 or 45% decrease. During first quarter fiscal 2003, the Company amortized to interest expense \$307,115 related to debt discounts on its prior mezzanine loan from FINOVA Mezzanine Capital, Inc. ("FINOVA Mezzanine"). Additionally, interest expense decreased as a result of lower debt balances and a reduction in the prime rate by one-half of a percent (0.5%) during first quarter fiscal 2004 compared to first quarter fiscal 2003. See "Debt Financing" below for further detail on the Company's outstanding debts and interest rates thereon.

LIQUIDITY AND CAPITAL RESOURCES

Operating Activities – Net cash used in operating activities was \$138,377 in first quarter fiscal 2004 compared to net cash provided by operating activities of \$723,539 in first quarter fiscal 2003. The increase in cash used in operations in first quarter fiscal 2004 is primarily attributable to reductions in accounts payable and accrued liabilities offset by substantial

collections on trade receivables. In first quarter fiscal 2003, the Company received a significant portion of its cash from operations by decreasing its inventory levels.

Investing Activities – Net cash used in investing activities totaled \$89,581 and \$126,623 in first quarter fiscal 2004 and 2003, respectively. The decrease in cash used for investing activities during first quarter fiscal 2004 as compared to first quarter fiscal 2003 primarily resulted from less purchases of fixed assets during the period.

Financing Activities – Net cash provided by financing activities was \$226,360 in first quarter fiscal 2004 compared to net cash used in financing activities of \$595,297 in first quarter fiscal 2003. During first quarter fiscal 2004, the Company raised \$3,850,000 through the issuance of common stock and \$2,000,000 from a new term loan with SouthTrust Bank, as described below. The Company used \$4,000,000 of these proceeds to pay in full the principal balance owed to FINOVA Mezzanine. The remaining proceeds were for used operations and to further reduce the Company's accounts payable and debt balances. During first quarter fiscal 2003, the Company received loan proceeds from Excalibur Limited Partnership in the amount of \$500,000 in cash. The proceeds of which were used to pay down a portion of the Company's outstanding debt under its term loan from SouthTrust Bank. In addition in first quarter fiscal 2003, the Company raised \$1,500,000 through the issuance of common stock. These proceeds were used to pay off the Company's term loan from Excalibur Limited Partnership and for working capital purposes. The Company used its cash from operating activities to reduce the balance of the Company's outstanding debt under its line of credit from FINOVA Capital Corporation ("FINOVA Capital").

Debt Financing

Effective May 30, 2003, the Company obtained from Textron Financial Corporation ("Textron") a revolving credit facility (the "Textron Loan") in the maximum principal amount of \$7,500,000 pursuant to the terms and conditions of a Loan and Security Agreement dated May 27, 2003 (the "Loan Agreement"). The Textron Loan is secured by the Company's inventory, accounts receivable and all other assets. Generally, subject to the maximum principal amount, which can be borrowed under the Textron Loan and certain reserves that must be maintained during the term of the Textron Loan, the amount available under the Textron Loan for borrowing by the Company from time to time is equal to the sum of (i) up to eight-five percent (85%) of the net amount of its eligible accounts receivable plus (ii) up to sixty percent (60%) of the Company's eligible inventory not to exceed \$3,500,000. Advances under the Textron Loan bear interest at a variable rate, adjusted on the first (1st) day of each month, equal to the prime rate plus one and three-quarter percent (1.75%) per annum (6% at June 30, 2003) calculated on the average cash borrowings for the preceding month. The Textron Loan matures and all amounts are due and payable in full on May 26, 2006. The Textron Loan replaced the Company's asset-based credit facility with FINOVA Capital on May 30, 2003, which had an outstanding principal balance of \$4,254,667 at the time of replacement. As of June 30, 2003, the outstanding principal balance on the Textron Loan was \$4,690,218.

The Textron Loan described above contains certain financial and operating covenants. In August 2003, the Company notified Textron that it had failed to comply with the fixed charge coverage ratio in June 2003. Pursuant to a certain Waiver Letter dated August 13, 2003, Textron agreed to waive the requirement to meet the fixed charge coverage ratio for each monthly period through September 30, 2003. Additionally, Textron agreed that after August 13, 2003, all of the financial covenants required of the Company under Section 7.6 of the Loan Agreement will be measured and tested on a quarterly rather than monthly basis.

On September 30, 1999, the Company obtained a \$4 million subordinated loan from FINOVA Mezzanine to finance additional working capital and capital improvement needs. This loan was paid in full as of May 30, 2003 by the proceeds from the a loan from SouthTrust Bank and from the equity proceeds raised in the private placements in May 2003, as discussed below. In accordance with a warrant agreement from September 30, 1999, the exercise price on 200,000 warrants still held by FINOVA Mezzanine on May 30, 2003, was reduced from \$3.41 to \$1.80 per share based on the sales price of the Company's common stock in May 2003. FINOVA Mezzanine exercised these warrants to purchase 200,000 shares of the Company's common stock on June 2, 2003. The Company received net proceeds of \$119,000 after a deduction of \$241,000 due to FINOVA Capital Corporation for waiver fees pursuant to a certain Amendment and Limited Waiver to Security Agreement dated June 26, 2002.

Simultaneous with the closing of the Textron Loan in May 2003, SouthTrust Bank extended the Company a new term loan in the principal amount of \$2,000,000. This loan was consolidated with the Company's March 2000 term loan with SouthTrust Bank, which had a then outstanding principal balance of \$8,131,985 for a total term loan amount of \$10,131,985. The revised term loan bears interest at SouthTrust Bank's prime rate of interest plus 1% (5% at June 30, 2003), and is due in increasing principal installments by June 2009. Each month, the Company will pay the accrued interest on the loan plus principal amounts as follows: \$75,000 from July 2003 to June 2004, \$110,000 from July 2004 to June 2005, and \$166,250 from July 2005 until maturity in June 2009. This note is secured by all of the Company's

equipment and certain related assets. The proceeds of the new term loan, together with the proceeds from certain sales of the Company's common stock conducted in May 2003, were used to repay the Company's \$4,000,000 mezzanine loan from FINOVA Mezzanine. The balance outstanding on this new term loan as of June 30, 2003 was \$10,056,742.

In October 2000, the Company obtained a \$1.5 million bridge loan from SouthTrust Bank, which is guaranteed by Angelo S. Morini, the Company's President, and secured by the pledge of one million shares of the Company's common stock owned by him. Interest on this note is at the prime rate (4% at June 30, 2003). The loan is being paid down by monthly principal payments of \$50,000 plus interest. In May 2003, SouthTrust Bank amended this loan to extend the maturity date from October 2003 to April 2004. Principal payments of \$50,000 are due each month beginning June 1, 2003 until maturity. The balance outstanding on this note as of June 30, 2003 was \$401,000. In consideration of his guarantee and stock pledge in respect to this loan, the Company issued an option to acquire 343,125 shares of common stock to Mr. Morini on December 15, 2000. The option has an exercise price of \$3.88 per share, which is equal to the fair value of the Company's common stock at the date of the grant. Such options shall expire on December 15, 2010.

In connection with the consolidations and extensions of the SouthTrust Bank loans as described above, the Company issued a warrant to purchase 100,000 shares of the Company's common stock to SouthTrust Bank on May 29, 2003. The warrant is exercisable until June 1, 2009 at an exercise price of \$1.97 per share. The fair value of this warrant was estimated at \$101,000, which will be amortized as non-cash compensation over 72 months beginning in May 2003.

In March 2002, Angelo S. Morini, the Company's President, loaned \$330,000 to the Company in order for it to pay down certain notes payable that were coming due. This loan bears interest at the prime rate (4% at June 30, 2003) and is due on or before June 15, 2006.

On August 15, 2002, the Company executed and delivered to Target Container, Inc. a \$347,475 promissory note in satisfaction of its accounts payable obligation to this vendor. This note bears interest at 7% per annum and is due in twelve equal monthly installments of \$30,066. The balance outstanding on this note as of June 30, 2003 was \$59,610.

In January 2003, Ruggieri of Windermere Family Limited Partnership, an affiliate of Mr. John Ruggieri, the Company's Vice President of Manufacturing, entered into a credit arrangement with the Company pursuant to which the partnership would purchase for the Company raw materials approximating \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and paid in full by May 31, 2003.

On April 10, 2003, the Company entered into a credit arrangement with Mr. Frederick Deluca, one of its greater than 5% shareholders, pursuant to which the shareholder would purchase raw materials for the Company in an aggregate amount not to exceed \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and payable in full on July 9, 2003. All amounts owed under the credit arrangement were repaid in full and such credit arrangement was terminated on June 27, 2003.

Equity Financing

On April 6, 2001, in accordance with an exemption from registration under Regulation D promulgated under the Securities Act of 1933, as amended, the Company received from BH Capital Investments, L.P. and Excalibur Limited Partnership (the "Series A Preferred Holders") proceeds of approximately \$3,082,000 less costs of \$181,041 for the issuance of 72,646 shares of the Company's Series A convertible preferred stock with a face value of \$3,500,000 and warrants to purchase shares of the Company's common stock. The Series A Preferred Holders have the right to receive on any outstanding Series A convertible preferred stock a ten percent stock dividend on the shares, payable one year after the issuance of such preferred stock, and an eight percent stock dividend for the subsequent three years thereafter, payable in either cash or shares of preferred stock. The Series A convertible preferred stock is subject to certain designations, preferences and rights set forth in the Company's Restated Certificate of Incorporation, including the right to convert such shares into shares of common stock at any time, at a current conversion rate (subject to appropriate adjustment for stock splits, stock dividends, recapitalizations and other events) equal to the quotient of:

\$48.18, plus all accrued dividends that are then unpaid for each share of the Series A convertible preferred stock then held by the holder,

divided by,

the lesser of (x) \$1.75 or (y) 95% of the average of the two lowest closing bid prices on the American Stock Exchange of the common stock out of the fifteen trading days immediately prior to conversion.

In no case, however, shall any Series A Preferred Holder be permitted to convert the Series A convertible preferred stock in an amount that would cause such holder to beneficially own at any given time, in the aggregate, such number of shares of common stock, which would exceed 9.99% of the aggregate outstanding shares of common stock, unless such holder waives such restriction upon not less than 61 days prior notice to the Company. The number of shares issuable upon conversion of the Series A convertible preferred stock will vary depending upon the closing bid prices of the Company's common stock on the AMEX.

The Series A Preferred Holders have the right to require the Company to redeem their shares of preferred stock on April 6, 2005 or upon occurrence of other specified events. The redemption price shall be paid in cash at a price per preferred share equal to the greater of (a) 100% of the preference amount (\$48.18 plus accrued dividends) or (b) an amount equal to the number of shares of common stock that would be then issuable upon conversion of the preferred stock and times the market price on the date of redemption. The market price is based on a five-day average of the closing bid prices for the five trading days prior to the date of redemption.

On December 26, 2002, Excalibur Limited Partnership and BH Capital Investments, L.P. converted 10,378 and 4,884 shares of the Series A convertible preferred stock, respectively, plus accrued dividends, into 424,950 and 199,986 shares of common stock, respectively. The conversion price was \$1.3633 based on 95% of the average of the two lowest closing bid prices on the AMEX for the fifteen trading days immediately prior to conversion. On June 3, 2003, BH Capital Investments, L.P. converted 1,500 shares of the Series A convertible preferred stock into 52,302 shares of common stock. The conversion price was \$1.6483 based on 95% of the average of the two lowest closing bid prices on the AMEX for the fifteen trading days immediately prior to conversion.

On November 7, 2002, BH Capital Investments, L.P. and Excalibur Limited Partnership, as holders of a majority of the shares of the Series A convertible preferred stock, exercised their right under the Purchase Agreement to require the Company to solicit the approval of its shareholders for the Company's issuance of all of the shares of common stock potentially issuable upon conversion of the Series A convertible preferred stock in full and the exercise of their warrants. This right arose when the number of shares of common stock they are entitled to receive, assuming conversion of the all of the Series A convertible preferred stock and the exercise of their warrants, exceeded 15% of the Company's then-outstanding shares of common stock. The Company was required to hold a shareholders meeting to solicit such approval on or before February 5, 2003. Pursuant to a letter agreement in January 2003, the holders of the Series A convertible preferred stock agreed to extend the deadline to hold a meeting to March 31, 2003. Subsequently, pursuant to the Stock Purchase Option Agreement described below, the holders of the Series A convertible preferred stock agreed, among other things, to extend the deadline to September 30, 2003.

On April 24, 2003, the Company and the Series A Preferred Holders entered into that certain Stock Purchase Option Agreement, whereby the Company was granted the option to purchase all of the shares of the Series A convertible preferred stock owned by such holders at the time the purchase is consummated. The option may be exercised by the Company or its assigns at any time until the earlier of five days after the date of the Company's next annual shareholders meeting or September 30, 2003. Pursuant to such agreement, the Series A Preferred Holders also agreed to extend the deadline to hold a shareholders meeting to September 30, 2003. In exchange for the option and the extension of the annual meeting date, the Company issued to each of BH Capital Investments, L.P. and Excalibur Limited Partnership warrants to purchase 250,000 shares of the Company's common stock. These warrants are exercisable until July 15, 2006 at an exercise price equal to \$2.00 per share, which price was greater than the market value of the Company's common stock on April 24, 2003. The Company agreed to register the shares underlying the warrants by no later than December 31, 2003. The fair value of these warrant was estimated at \$230,000, which was recorded as non-cash compensation expense in first quarter fiscal 2004.

On April 10, 2003, the Company entered into a credit arrangement with Mr. Frederick Deluca, one of its greater than 5% shareholders, pursuant to which the shareholder would purchase raw materials for the Company in an aggregate amount not to exceed \$500,000. The amounts paid for the purchased materials, plus interest at the rate of 15% per annum on such amounts, was due and payable in full on July 9, 2003. In consideration of the credit arrangement, the Company issued to Mr. Deluca a warrant to purchase 100,000 shares of the Company's common stock at an exercise price of \$1.70. The fair value of this warrant was estimated at \$63,000, which was recorded as non-cash compensation expense in first quarter fiscal 2004. All amounts owed under the credit arrangement were repaid in full and such credit arrangement was terminated on June 27, 2003.

Pursuant to the Company's Restated Certificate of Incorporation, the warrant issued to Mr. Deluca caused the maximum conversion price of the Series A convertible preferred stock to decrease to \$1.75, such that the conversion rate of the Series

A convertible preferred stock to common stock is currently equal to the quotient of (i) \$48.18, plus all accrued dividends that are then unpaid for each share of the Series A convertible preferred stock then held by the holder, divided by (ii) the lesser of (x) \$1.75 or (y) 95% of the average of the two lowest closing bid prices of the Company's common stock on AMEX out of the fifteen trading days immediately prior to conversion.

In accordance with an exemption from registration under Regulation D promulgated under the Securities Act of 1933, as amended, and pursuant to seven Securities Purchase Agreements dated May 21, 2003, the Company sold and issued a total of 2,138,891 shares of its common stock at a price per share equal to \$1.80 for aggregate gross proceeds to the Company of \$3,850,000. Pursuant to a Registration Rights Agreement dated May 21, 2003, the Company has agreed to register the shares of common stock purchased by the investors with the Securities and Exchange Commission no later than November 24, 2003. Sales to related parties under the Securities Purchase Agreements include: 555,556 shares of common stock sold at an aggregate sales price of \$1,000,000 to Frederick DeLuca, a greater than 5% shareholder; 55,556 shares of common stock sold at an aggregate sales price of \$100,000 to David H. Lipka, a Director of the Company; 83,333 and 55,556 shares of common stock sold at an aggregate sales price of \$150,000 and \$100,000, respectively, to Ruggieri of Windermere Family Limited Partnership and Ruggieri Financial Pension Plan, respectively, each an affiliate of John Ruggieri, the Company's Vice President of Manufacturing; 1,111,112 shares of common stock sold at an aggregate sales price of \$2,000,000 to Fromageries Bel S.A., a leading branded cheese company in Europe which signed a Master Distribution and Licensing Agreement effective May 22, 2003 with the Company. Sales to non-related parties under the Securities Purchase Agreements include: 138,889 shares of common stock sold at an aggregate sales price of \$250,000 Apollo Capital Management Group; and 138,889 shares of common stock sold at an aggregate sales price of \$250,000 Apollo MicroCap Partners, L.P.

The Company used \$2,000,000 of the proceeds generated from these May 2003 private placements to pay down the balance of the Company's mezzanine loan from FINOVA Mezzanine Capital, Inc. The Company then applied the additional proceeds from the new loan from SouthTrust Bank, as discussed above, to pay the remaining \$2,000,000 on the FINOVA Mezzanine loan. The Company utilized the remainder of the private placement proceeds for working capital and general corporate purposes.

Summary

Management believes that with the proceeds received in connection with its revised credit facilities and equity financings together with cash flow from current operations, the Company will have enough cash to meet its current liquidity needs based on current operation levels.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's exposure to market risk results primarily from fluctuations in interest rates. The interest rates on most of the Company's outstanding debts, including its debt to SouthTrust Bank, Textron and Angelo S. Morini, are floating and based on the prevailing market interest rates. For market-based debt, interest rate changes generally do not affect the market value of the debt but do impact future interest expense and hence earnings and cash flows, assuming other factors remain unchanged. A theoretical 1% increase or decrease in market rates in effect on June 30, 2003 with respect to the Company's anticipated debt as of such date would increase or decrease interest expense and hence reduce or increase net income of the Company by approximately \$39,000 per quarter.

The Company's sales during the three-month periods ended June 30, 2003 and 2002 which were denominated in a currency other than U.S. dollars were less than 5% of gross sales and no net assets were maintained in a functional currency other than U. S. dollars during such periods. Therefore, the effects of changes in foreign currency exchange rates have not historically been significant to the Company's operations or net assets.

ITEM 4. Controls and Procedures

As of the end of the fiscal quarter ended June 30, 2003, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO"), and the Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Based on that evaluation, the Company's

management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

There was no change in the Company's internal control over financial reporting that occurred during the fiscal quarter ended June 30, 2003 that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

On May 17, 2002, Schreiber Foods, Inc. of Green Bay, Wisconsin, filed a lawsuit against the Company in the federal district court for the Eastern District of Wisconsin ("Wisconsin lawsuit"), being Case No. 02-C-0498, alleging various acts of patent infringement. The Complaint alleges that the Company's machines for wrapping of individual cheese slices, manufactured by Kustner Industries, S.A. of Switzerland, known as models KE and KD, and the Company's machines for producing individually wrapped slices manufactured by Hart Design Mfg., Inc. of Green Bay, Wisconsin, infringe certain claims of U.S. Patents Nos. 5,112,632, 5,440,860, 5,701,724 and 6,085,680. Schreiber Foods is seeking a preliminary and permanent injunction prohibiting the Company from further infringing acts and is also seeking damages in the nature of either lost profits or reasonable royalties. Schreiber Foods has not specified the amount of money damages it plans to seek at the time of trial; however, preliminary discussions between the parties lead the Company to conclude that the amount requested will be at least several million dollars, and will be based roughly on a cents-per-pound of product formula.

The '860 and '724 Patents--and the Kustner machines for producing individually wrapped slices--were the subject of a lawsuit commenced by Schreiber in 1997 against Beatrice Foods and others in the Eastern District of Wisconsin, being Case No. 97-CV-11. Schreiber alleges that the machines that were at issue in that case are similar to the Kustner machines in use by the Company. In the 1997 lawsuit, the matter was tried to a jury, which found the Kustner machines to infringe and awarded Schreiber \$26 million in a verdict of August 25, 1998. On March 30, 2000, however, the judge reversed that verdict, entered a finding of no infringement on the part of Beatrice, and dismissed the case. Schreiber appealed that order to the Court of Appeals for the Federal Circuit, which entered its judgment on appeal on February 27, 2002. The appeals court reversed the action of the trial court, found that substantial evidence supported the jury's finding of infringement, and ordered the jury verdict reinstated. However, the Company understands that a motion to rescind the verdict and judgment is currently pending. Schreiber has also commenced a similar action against Borden, Inc., and others, in March 2002, but no result has yet been reached in that case.

Several years prior to the filing of the lawsuit against the Company, the Company modified its Kustner machines. The two Hart Design machines were modified by the manufacturer from the standard Hart Design configuration and were delivered to the Company as modified. The Company believes that the modifications to the machines take them even further outside the ambit of the Schreiber patents at issue.

As well, the Company has, through legal counsel, advised the Court of the scope it believes should be given to the claims at issue in the lawsuit (as part of the so-called *Markman* briefing process). Schreiber has taken a different view of the claims. The Court conducted a hearing on the issue on August 4, 2003, and the Company received the Court's ruling on August 13, 2003. The Court adopted Schreiber's view on many of the claim terms at issue. The Company, through legal and patent counsel, is still reviewing the ruling.

The Company and Schreiber recently participated in a Court-sponsored mediation of claims that did not result in a settlement agreement. Based upon the failure of that mediation process to resolve the matter, the Company requested the formal opinion of patent counsel with regard to the merits of Schreiber's patent and Schreiber's claims of infringement. Patent counsel has advised that, in his opinion, the patent claim interpretation being asserted by the Company in the *Markman* briefing process is the correct one, and that the Company's machines do not infringe the patent claims if that claim interpretation is adopted by the Court. The Company has requested patent counsel to review his opinion in light of the Court's ruling.

ITEM 2. Changes in Securities and Use of Proceeds

In accordance with an exemption from registration under Regulation D promulgated under the Securities Act of 1933, as amended, and pursuant to seven Securities Purchase Agreements dated May 21, 2003, the Company sold and issued a total of 2,138,891 shares of its common stock at a price per share equal to \$1.80 for aggregate gross proceeds to the Company of \$3,850,000. Pursuant to a Registration Rights Agreement dated May 21, 2003, the Company has agreed to register the shares of common stock purchased by the investors with the Securities and Exchange Commission no later than November 24, 2003. Sales to individual investors were as follows:

<u>Investor</u>	<u>Shares Purchased</u>	<u>Total Purchase Price</u>
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Frederick A. DeLuca	555,556	\$ 1,000,000
David H. Lipka	55,556	\$ 100,000
Ruggieri of Windermere Family Limited Partnership	83,333	\$ 150,000
Ruggieri Financial Pension Plan	55,556	\$ 100,000
Fromageries Bel S.A.	1,111,112	\$ 2,000,000
Apollo Capital Management Group	138,889	\$ 250,000
Apollo MicroCap Partners, L.P.	<u>138,889</u>	<u>\$ 250,000</u>
Total	<u>2,138,891</u>	<u>\$ 3,850,000</u>

The Company used \$2,000,000 of the proceeds generated from the May 2003 private placements to pay down the balance of the Company's mezzanine loan from FINOVA Mezzanine Capital, Inc. The Company then applied the additional proceeds from the new loan from SouthTrust Bank, as discussed above, to pay the remaining \$2,000,000 on the FINOVA Mezzanine loan. The Company utilized the remainder of the private placement proceeds for working capital and general corporate purposes.

ITEM 3. Defaults Upon Senior Securities

The Textron Loan described above contains certain financial and operating covenants. In August 2003, the Company notified Textron that it had failed to comply with the fixed charge coverage ratio in June 2003. Pursuant to a certain Waiver Letter dated August 13, 2003, Textron agreed to waive the requirement to meet the fixed charge coverage ratio for each monthly period through September 30, 2003. Additionally, Textron agreed that after August 13, 2003, all of the financial covenants required of the Company under Section 7.6 of the Loan Agreement will be measured and tested on a quarterly rather than monthly basis.

ITEM 6. Exhibits and Reports on Form 8-K

The following exhibits are filed as part of this Form 10-Q.

<u>Exhibit No</u>	<u>Exhibit Description</u>
*3.1	Restated Certificate of Incorporation of the Company as filed with the Secretary of State of the State of Delaware on December 23, 2002 (Filed as Exhibit 3.2 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
*3.2	By-laws of the Company, as amended (Filed as Exhibit 3.2 to Registration Statement on Form S-18, No. 33-15893-NY.)
* 4.3	Stock Purchase Warrant issued to Excalibur Limited Partnership dated as of June 26, 2002. (Filed as Exhibit 4.3 to Registration Statement on Form S-3 filed September 30, 2002.)
* 4.4	Registration Rights Agreement dated as of June 28, 2002 by and among the Registrant, Stonestreet Limited Partnership, Excalibur Limited Partnership, H&H Securities Limited and Stonestreet Corporation. (Filed as Exhibit 4.4 to Registration Statement on Form S-3 filed September 30, 2002.)
* 4.5	Purchase Agreement dated as of August 27, 2002 by and between the Registrant and Hart Design & Mfg, Inc. (Filed as Exhibit 4.5 to Registration Statement on Form S-3 filed September 30, 2002.)
* 4.6	Form of Subscription Agreement by and between the Registrant and those food brokers named in the selling stockholders section of this Registration Statement. (Filed as Exhibit 4.6 to Registration Statement on Form S-3 filed September 30, 2002.)
* 4.8	Common Stock and Warrants Purchase Agreement by and between the Company and Stonestreet Limited Partnership dated June 28, 2002 (Filed as Exhibit 4.8 on Form 10-K for fiscal year ended March 31, 2002.)
* 4.9	Stock Purchase Warrant issued to Stonestreet Limited Partnership, dated June 28, 2002 (Filed as Exhibit 4.9 on Form 10-K for fiscal year ended March 31, 2002.)
* 4.10	Loan and Security Agreement dated as of May 27, 2003 between Galaxy Nutritional Foods, Inc. and Textron Financial Corporation (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.11	Patent, Copyright and Trademark Collateral Security Agreement dated as of May 27, 2003 between Galaxy Nutritional Foods, Inc. and Textron Financial Corporation (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.12	Renewal Promissory Note in the principal amount of \$10,131,984.85 dated as of May 28, 2003 by Galaxy Nutritional Foods, Inc. in favor of SouthTrust Bank (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.13	Renewal Promissory Note in the principal amount of \$501,000.00 dated as of May 28, 2003 by Galaxy Nutritional Foods, Inc. in favor of SouthTrust Bank (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.14	Amendment of Loan Agreement dated as of May 28, 2003 between Galaxy Nutritional Foods, Inc. and SouthTrust Bank (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.15	Amendment of Security Agreement dated as of May 28, 2003 between Galaxy Nutritional Foods, Inc. and SouthTrust Bank (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
* 4.16	Warrant to Purchase Securities of Galaxy Nutritional Foods, Inc. dated as of May 29, 2003 in favor of SouthTrust Bank (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)

- * 4.17 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Fromageries Bel S.A. (Filed as Exhibit 10.8 on Form 8-K filed June 2, 2003.)
- * 4.18 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Fromageries Bel S.A. (Filed as Exhibit 10.9 on Form 8-K filed June 2, 2003.)
- * 4.19 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Frederick A. DeLuca (Filed as Exhibit 10.10 on Form 8-K filed June 2, 2003.)
- * 4.20 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Frederick A. DeLuca (Filed as Exhibit 10.11 on Form 8-K filed June 2, 2003.)
- * 4.21 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Apollo Capital Management Group, L.P. (Filed as Exhibit 10.12 on Form 8-K filed June 2, 2003.)
- * 4.22 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Apollo Capital Management Group, L.P. (Filed as Exhibit 10.13 on Form 8-K filed June 2, 2003.)
- * 4.23 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Apollo MicroCap Partners, L.P. (Filed as Exhibit 10.14 on Form 8-K filed June 2, 2003.)
- * 4.24 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Apollo MicroCap Partners, L.P. (Filed as Exhibit 10.15 on Form 8-K filed June 2, 2003.)
- * 4.25 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Ruggieri of Windermere Family Limited Partnership (Filed as Exhibit 10.16 on Form 8-K filed June 2, 2003.)
- * 4.26 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Ruggieri of Windermere Family Limited Partnership (Filed as Exhibit 10.17 on Form 8-K filed June 2, 2003.)
- * 4.27 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Ruggieri Financial Pension Plan (Filed as Exhibit 10.18 on Form 8-K filed June 2, 2003.)
- * 4.28 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and Ruggieri Financial Pension Plan (Filed as Exhibit 10.19 on Form 8-K filed June 2, 2003.)
- * 4.29 Securities Purchase Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and David Lipka (Filed as Exhibit 10.20 on Form 8-K filed June 2, 2003.)
- * 4.30 Registration Rights Agreement dated as of May 21, 2003 between Galaxy Nutritional Foods, Inc. and David Lipka (Filed as Exhibit 10.21 on Form 8-K filed June 2, 2003.)
- *10.1 Second Amendment to the Security Agreement with Finova Financial Services dated June 1998 (Filed as Exhibit 10.1 on Form 10-K for fiscal year ended March 31, 1999.)
- *10.2 Third Amendment to the Security Agreement with Finova Financial Services dated December 1998 (Filed as Exhibit 10.2 on Form 10-K for fiscal year ended March 31, 1999.)
- *10.3 Term Loan Agreement with Southtrust Bank dated March 2000 (Filed as Exhibit 10.3 on Form 10-K/A for fiscal year ended March 31, 2000.)
- *10.4 Cabot Industrial Properties L.P. Lease dated July 1999 (Filed as Exhibit 10.4 on Form 10-K/A for fiscal year ended March 31, 2000.)
- *10.6 Third Amendment to Lease Agreement, dated as of August 14, 2001, by and between Anco Company and the Company (Filed as Exhibit 10.6 on Form 10-K/A for fiscal year ended March 31, 2001.)

- *10.7 Amendment and Limited Waiver to Security Agreement, dated as of July 13, 2001, by and between the Company and FINOVA Capital Corporation (Filed as Exhibit 10.7 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.8 Waiver Letter from FINOVA Mezzanine Capital, Inc. to the Company dated as of July 12, 2001 (Filed as Exhibit 10.8 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.9 Amended and Restated Secured Promissory Note in the principal amount of \$815,000, dated as of July 13, 2001, by the Company in favor of FINOVA Mezzanine Capital, Inc. (Filed as Exhibit 10.9 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.10 Second Amended and Restated Secured Promissory Note in the principal amount of \$4,000,000, dated as of July 13, 2001, by the Company in favor of FINOVA Mezzanine Capital, Inc. (Filed as Exhibit 10.10 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.11 Amendment and Limited Waiver to Security Agreement, dated as of November 14, 2001, by and between the Company and FINOVA Capital Corporation (Filed as Exhibit 10.11 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.12 Intellectual Property Security Agreement, dated as of November 14, 2001, by and between the Company and FINOVA Capital Corporation (Filed as Exhibit 10.12 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.13 Waiver Letter from FINOVA Mezzanine Capital, Inc. to the Company dated as of November 14, 2001 (Filed as Exhibit 10.13 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.14 Allonge to Second Amended and Restated Secured Promissory Note, dated as of November 14, 2001, by the Company in favor of FINOVA Mezzanine Capital, Inc. (Filed as Exhibit 10.14 on Form 10-Q/A for the quarter ended September 30, 2001.)
- *10.15 Amendment and Limited Waiver to Security Agreement, dated as of February 13, 2002, by and between the Company and FINOVA Capital Corporation (Filed as Exhibit 10.15 of Form 10-Q for the quarter ended December 31, 2001.)
- *10.16 Waiver Letter from FINOVA Mezzanine Capital, Inc. to the Company dated as of February 13, 2002 (Filed as Exhibit 10.16 of Form 10-Q for the quarter ended December 31, 2001.)
- *10.17 Allonge to Second Amended and Restated Secured Promissory Note dated as of February 13, 2002, by the Company in favor of FINOVA Mezzanine Capital, Inc. (Filed as Exhibit 10.17 of Form 10-Q for the quarter ended December 31, 2001.)
- *10.18 Amendment and Limited Waiver to Security Agreement, dated as of June 26, 2002, by and between the Company and FINOVA Capital Corporation (Filed as Exhibit 10.18 on Form 10-K for fiscal year ended March 31, 2002.)
- *10.19 Amendment and Limited Waiver to Loan Agreement dated as of June 26, 2002, by and between the Company and FINOVA Mezzanine Capital, Inc. (Filed as Exhibit 10.19 on Form 10-K for fiscal year ended March 31, 2002.)
- *10.20 Allonge to Second Amended and Restated Secured Promissory Note dated as of June 26, 2002, by the Company in favor of FINOVA Mezzanine (Filed as Exhibit 10.20 on Form 10-K for fiscal year ended March 31, 2002.)
- *10.25 Letter from SouthTrust Bank. dated September 27, 2002 regarding principal deferment on \$10,000,000 Promissory Note (Filed as Exhibit 10.25 on Form 10-Q for the fiscal quarter ended September 30, 2002.)

- *10.26 Letter from SouthTrust Bank dated September 27, 2002 regarding principal deferment on \$1,500,000 Promissory Note (Filed as Exhibit 10.26 on Form 10-Q for the fiscal quarter ended September 30, 2002.)
- *10.27 Waiver Letter from SouthTrust Bank dated February 13, 2003 (Filed as Exhibit 10.27 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.28 Renewal Promissory Note in the principal amount of \$10,131,984.85 in favor of SouthTrust Bank dated May 28, 2003 (Filed as Exhibit 10.3 on Form 8-K filed June 2, 2003.)
- *10.29 Renewal Promissory Note in the principal amount of \$501,000 in favor of SouthTrust Bank dated May 28, 2003 (Filed as Exhibit 10.4 on Form 8-K filed June 2, 2003.)
- *10.30 Amendment of Loan Agreement dated May 28, 2003 between Galaxy Nutritional Foods, Inc. and SouthTrust Bank (Filed as Exhibit 10.5 on Form 8-K filed June 2, 2003.)
- *10.31 Amendment of Security Agreement dated May 28, 2003 between Galaxy Nutritional Foods, Inc. and SouthTrust Bank (Filed as Exhibit 10.6 on Form 8-K filed June 2, 2003.)
- *10.32 Warrant to Purchase Securities of Galaxy Nutritional Foods, Inc. dated as of May 29, 2003 in favor of SouthTrust Bank (Filed as Exhibit 10.7 on Form 8-K filed June 2, 2003.)
- *10.33 Promissory Note payable to Angelo S. Morini dated March 28, 2002 (Filed as Exhibit 10.30 on Form 10-Q for the fiscal quarter ended September 30, 2002.)
- *10.34 Promissory Note payable to Target Container, Inc. dated August 15, 2002 (Filed as Exhibit 10.31 on Form 10-Q for the fiscal quarter ended September 30, 2002.)
- *10.35 Loan and Security Agreement dated as of May 27, 2003 between Galaxy Nutritional Foods, Inc. and Textron Financial Corporation (Filed as Exhibit 10.1 on Form 8-K filed June 2, 2003.)
- *10.36 Patent, Copyright and Trademark Collateral Security Agreement dated as of May 27, 2003 between Galaxy Nutritional Foods, Inc. and Textron Financial Corporation (Filed as Exhibit 10.2 on Form 8-K filed June 2, 2003.)
- *10.40 Non-qualified stock option agreement between the Company and Angelo S. Morini dated May 24, 2002 (Filed as Exhibit 10.40 on Form 10-Q for the fiscal quarter ended June 30, 2002.)
- *10.41 Stock purchase warrant issued to Douglas Walsh dated June 11, 2002 (Filed as Exhibit 10.41 on Form 10-Q for the fiscal quarter ended June 30, 2002.)
- *10.42 Incentive stock option agreement between the Company and Salvatore J. Furnari dated July 8, 2002 (Filed as Exhibit 10.42 on Form 10-Q for the fiscal quarter ended June 30, 2002.)
- *10.43 Non-qualified stock option agreement between the Company and Angelo S. Morini dated July 1, 2002 (Filed as Exhibit 10.43 on Form 10-Q for the fiscal quarter ended June 30, 2002.)
- *10.44 Amended and Restated employment agreement between the Company and Angelo S. Morini dated June 15, 1999 (Filed as Exhibit 10.44 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.45 Loan Agreement between the Company and Angelo S. Morini dated June 15, 1999 (Filed as Exhibit 10.45 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.46 Promissory Note from Angelo S. Morini dated June 15, 1999 (Filed as Exhibit 10.46 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.47 Stock Pledge Agreement between the Company and Angelo S. Morini dated June 15, 1999 (Filed as Exhibit 10.47 on Form 10-Q for the fiscal quarter ended December 31, 2002.)

- *10.48 First Amendment to Loan Agreement and Stock Pledge Agreement between the Company and Angelo S. Morini dated December 16, 2002 (Filed as Exhibit 10.48 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.49 Stock Option Agreement between the Company and Angelo S. Morini dated June 15, 1999 (Filed as Exhibit 10.49 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.50 Special Services Agreement between the Company and Angelo S. Morini dated December 4, 2002 (Filed as Exhibit 10.50 on Form 10-Q for the fiscal quarter ended December 31, 2002.)
- *10.51 Master Distribution and License Agreement dated as of May 22, 2003 between Galaxy Nutritional Foods, Inc. and Fromageries Bel S.A. (Filed as Exhibit 10.22 on Form 8-K filed June 2, 2003.)
- 10.52 Stock Purchase Option Agreement and Stock Purchase Warrant by and between Excalibur Limited Partnership and BH Capital Investments, L.P. and Galaxy Nutritional Foods dated as of April 24, 2003 (*Filed herewith.*)
- 10.53 Waiver Letter from Textron Financial Corporation to the Company dated August 13, 2003 (*Filed herewith.*)
- 31.1 Section 302 Certification of the Company's Chief Executive Officer (*Filed herewith.*)
- 31.2 Section 302 Certification of the Company's Chief Financial Officer (*Filed herewith.*)
- 32.1 Section 906 Certification of the Company's Chief Executive Officer (*Filed herewith.*)
- 32.2 Section 906 Certification of the Company's Chief Financial Officer (*Filed herewith.*)
- * Previously filed and incorporated herein by reference.

Reports on Form 8-K

During the fiscal quarter ended June 30, 2003, the Company filed one Current Report on Form 8-K, dated May 30, 2003 and filed on June 2, 2003, to disclose the Company's financial restructuring and other significant contracts including its new asset based credit facility with Textron Financial Corporation, its new term loan and modification of existing term loans with SouthTrust Bank, its private placement of 2,138,891 shares of common stock, and its master distribution and licensing agreement with Fromageries Bel, S.A. Additionally, the Company reported the payment of the amounts owed to FINOVA Capital Corporation under its asset-based line of credit and to FINOVA Mezzanine Capital, Inc. under its mezzanine loan.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GALAXY NUTRITIONAL FOODS, INC.

Date: August 14, 2003

Christopher J. New
Chief Executive Officer
(Principal Executive Officer)

Date: August 14, 2003

Salvatore J. Furnari
Chief Financial Officer
(Principal Accounting and Financial Officer)